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| APPLICATION NO. | FILING DATE | FIRST NAMED INVENTOR | ATTORNEY DOCKET NO. | CONFIRMATION NO. |
|---|-------------|----------------------|---------------------|------------------|
| 09/810,514 | 03/15/2001 | David Chao | 85160.924/T00071 | 6193 |
| 33438 7 | 10/03/2005 | | EXAMINER | |
| HAMILTON & TERRILE, LLP | | RUDY, ANDREW J | | |
| P.O. BOX 203518 AUSTIN, TX 78720 | | | ART UNIT | PAPER NUMBER |
| , | | | 3627 | |

DATE MAILED: 10/03/2005

Please find below and/or attached an Office communication concerning this application or proceeding.

| \mathcal{M} . | • | | | | |
|--|---|---|--|--|--|
| | Application No. | Applicant(s) | | | |
| | 09/810,514 | CHAO ET AL. | | | |
| Office Action Summary | Examiner | Art Unit | | | |
| | Andrew Joseph Rudy | 3627 | | | |
| The MAILING DATE of this communication appears on the cover sheet with the correspondence address Period for Reply | | | | | |
| A SHORTENED STATUTORY PERIOD FOR REPI THE MAILING DATE OF THIS COMMUNICATION - Extensions of time may be available under the provisions of 37 CFR 1 after SIX (6) MONTHS from the mailing date of this communication. - If the period for reply specified above is less than thirty (30) days, a re - If NO period for reply is specified above, the maximum statutory period - Failure to reply within the set or extended period for reply will, by statu Any reply received by the Office later than three months after the maili earned patent term adjustment. See 37 CFR 1.704(b). | 136(a). In no event, however, may a reply be ply within the statutory minimum of thirty (30) d will apply and will expire SIX (6) MONTHS fite, cause the application to become ABANDO | e timely filed days will be considered timely. rom the mailing date of this communication. DNED (35 U.S.C. § 133). | | | |
| Status | | | | | |
| 1) Responsive to communication(s) filed on 14. | Responsive to communication(s) filed on 14 July 2005. | | | | |
| 2a) This action is FINAL . 2b) ☐ This | ☐ This action is FINAL . 2b) ☑ This action is non-final. | | | | |
| 3) Since this application is in condition for allows |) Since this application is in condition for allowance except for formal matters, prosecution as to the merits is | | | | |
| closed in accordance with the practice under Ex parte Quayle, 1935 C.D. 11, 453 O.G. 213. | | | | | |
| Disposition of Claims | | | | | |
| 4)⊠ Claim(s) <u>1-64</u> is/are pending in the application. | | | | | |
| 4a) Of the above claim(s) <u>43-64</u> is/are withdrawn from consideration. | | | | | |
| 5) Claim(s) is/are allowed. | | | | | |
| 6)⊠ Claim(s) <u>1-42</u> is/are rejected. | | | | | |
| 7) Claim(s) is/are objected to. | | | | | |
| 8) Claim(s) are subject to restriction and/or election requirement. | | | | | |
| Application Papers | | | | | |
| 9)☐ The specification is objected to by the Examin | er. | | | | |
| 10) The drawing(s) filed on is/are: a) accepted or b) objected to by the Examiner. | | | | | |
| Applicant may not request that any objection to the drawing(s) be held in abeyance. See 37 CFR 1.85(a). | | | | | |
| Replacement drawing sheet(s) including the correction is required if the drawing(s) is objected to. See 37 CFR 1.121(d). | | | | | |
| 11) The oath or declaration is objected to by the Examiner. Note the attached Office Action or form PTO-152. | | | | | |
| Priority under 35 U.S.C. § 119 | | | | | |
| 12) Acknowledgment is made of a claim for foreign priority under 35 U.S.C. § 119(a)-(d) or (f). a) All b) Some * c) None of: | | | | | |
| 1.☐ Certified copies of the priority documents have been received. | | | | | |
| 2. Certified copies of the priority documents have been received in Application No. | | | | | |
| 3. Copies of the certified copies of the priority documents have been received in Application No | | | | | |
| application from the International Bureau (PCT Rule 17.2(a)). | | | | | |
| * See the attached detailed Office action for a list of the certified copies not received. | | | | | |
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| | • | | | | |
| Attachment(s) | | | | | |
| 1) Notice of References Cited (PTO-892) 4) Interview Summary (PTO-413) 2) Notice of Draftsperson's Patent Drawing Review (PTO-948) Paper No(s)/Mail Date | | | | | |
| Notice of Draitsperson's Fatent Drawing Review (F10-946) Information Disclosure Statement(s) (PT0-1449 or PT0/SB/08 Paper No(s)/Mail Date | | al Patent Application (PTO-152) | | | |

DETAILED ACTION

1. Applicant's 7/14/05 REMARKS have been reviewed and are convincing. The previous rejection is withdrawn. Claims 43-62 remain withdrawn from consideration.

Claim Rejections - 35 USC § 103

2. Claims 1-42 are rejected under 35 U.S.C. 103(a) as being unpatentable over Carrott, US 6,782,369.

Carrott discloses a method for configuring compensations, providing financial service companies a toolkit for creating and modeling commission schedules used to compensate their sales force, e.g. Figs. 1-5. Carrott discloses a processor, e.g. 500, a memory, e.g. 500, a plurality of modules, e.g. cols. 5-7, lines 65-26, distributors, and licenses, e.g. col. 12, lines 60-67. Carrott does not disclose the term selling agreement associated with a valid license. However, Carrott does disclose a commission received for each sale completed. Official Notice is taken that selling agreements associated with a sales agent having a valid licenses has been common knowledge in the sales transaction art. To have provided such for Carrot would have been obvious to one of ordinary skill in the art. The motivation for having provides such would have been to incorporate common knowledge association means to track sales personal and their productivity. Similarly, Official Notice is taken that document components, life insurance, advances, payment rules, repayments, workflow events have been common knowledge in the sales transaction art. To have provide such for Carrott would have been obvious to one of ordinary skill in the art.

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Applicant's July 14, 2004 REMARKS are moot in light of the new grounds of rejection.

- 3. Further pertinent references of interest are noted on the attached PTO-892.
- 4. Any inquiry concerning this communication or earlier communications from the examiner should be directed to Andrew Joseph Rudy whose telephone number is 571-272-6789. The examiner can normally be reached on Monday thru Friday.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Alexander G. Kalinowski can be reached on 571-272-6771. The fax phone number for the organization where this application or proceeding is assigned is 571-283-8300.

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pair-direct.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-free).

Primary Examiner

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